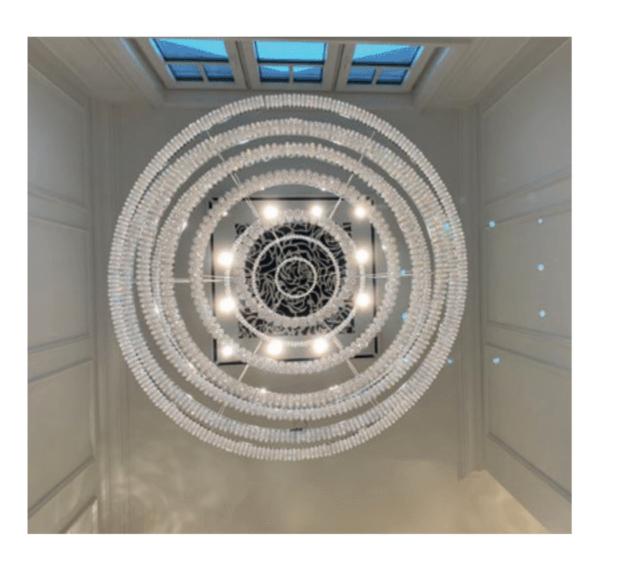


WE EXPANDED UPON
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FINALIST

Integrated Home Level II
Americas

WINNER

Excellence in Innovation
Americas

PROJECT

Pitch'em the Staircase

TECHNOLOGY INTEGRATOR

La Scala

The homeowner initially didn't want "fancy" integrated home solutions. In fact, La Scala noted that they said "We don't need that...we'll never use it" about multiple home systems.

When the La Scala team met with the client the next day and "pitched them the staircase" the client gladly accepted and was excited to start the project...with the "fancy" amenities they originally didn't want! The finished product featured solutions that were creative and innovative — something the judges noted.

Meticulous detail went into making sure the lighting solutions were appropriate for the client, who had a light sensitivity disorder. Some of the other featured highlights include:

- Custom driver writing for the Hayward pool controller
- Custom script development with IO versa ports that triggered and attenuated stair lighting intensity depending on the time of day
- Five months of button program changes before final engraving to ensure the client experienced all possible control methods and felt comfortable with their decision

"We expanded upon the Crestron HOME platform and when some said, 'no that doesn't exist yet,' we made it exist," said La Scala.

Audio is straightforward but very high performing for the budget: Sonance IS2 invisible speakers and VP series LCR drivers for the 7.1 theater.

Video systems were kept local with in-wall outlets behind each articulating TV, as per the client's request. Each location has a Samsung One connect box, a Sonos Amp, a Cable box, and an Apple TV with a 20" extending articulation for easy fixes and upgrades.

With its innovative and well-engineered solutions, it's easy to see why this project not only placed as a finalist in the 2022 CEDIA Awards, but also won the Excellence in Innovation title!

CEDIA AWARDS 2022 | CASE STUDY CEDIA AWARDS 2022 | CASE STUDY

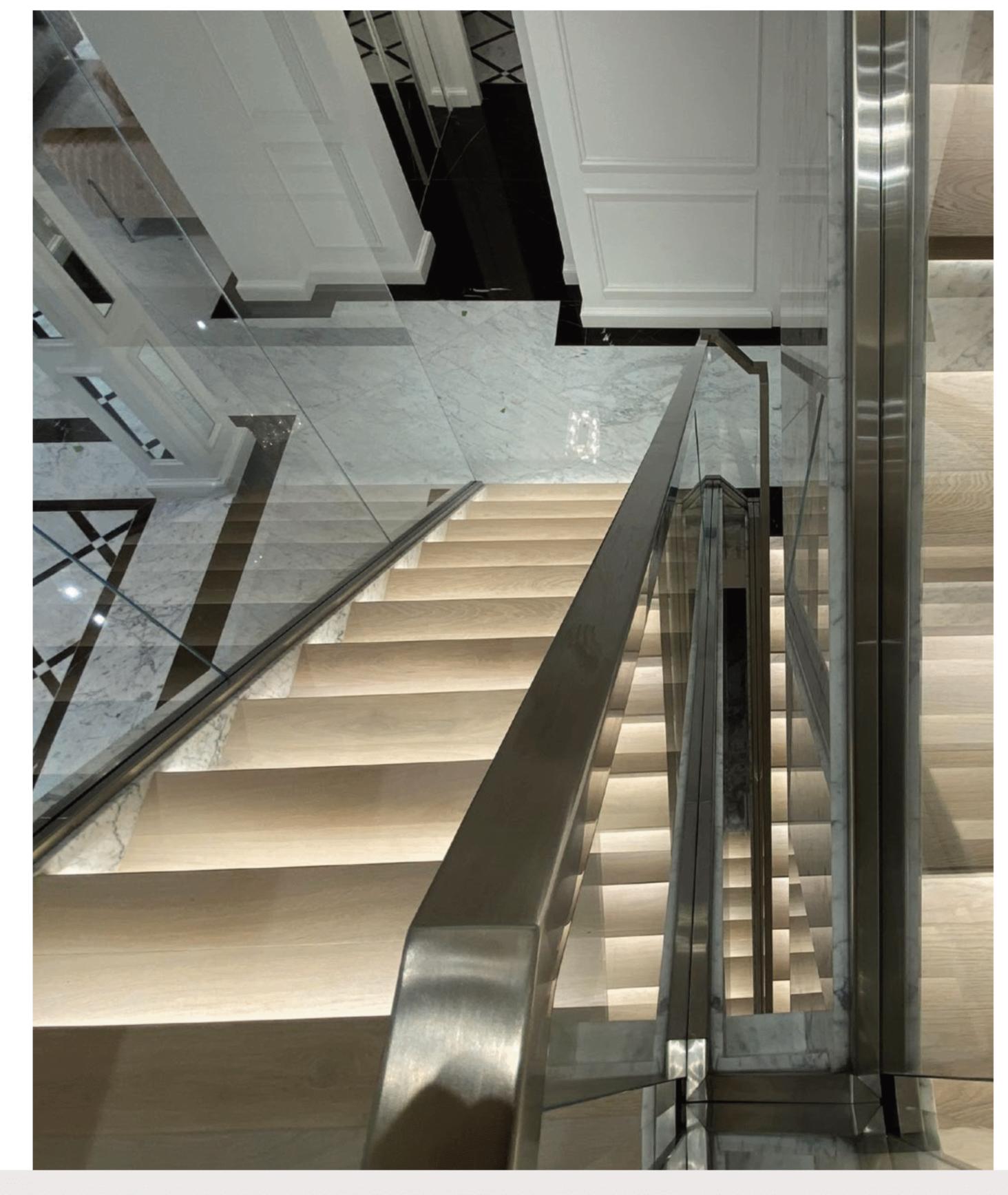






EQUIPMENT LIST Alarm.com Apple Araknis Atlona AudioQuest Cleerline Crestron Dragonfly Future Automation Ice Cable Leviton Luma Surveillance Lutron Marantz Middle Atlantic Snap One Sonance







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FINALIST

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